

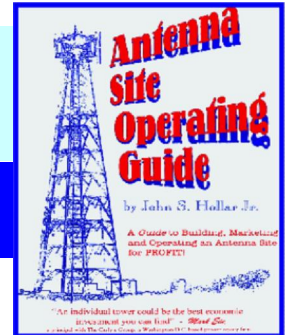


North Idaho Real Estate Academy

The Choice for Real Estate Education in Idaho

Look UP to OPPORTUNITY

Presenting a **2-HOUR** Specialized Property Application for
IDAHO Continuing Education



Skill Series® VERTICAL REAL ESTATE

Course Objectives: APPROVED for 2-HOURS CE MONTANA

Look to your belt, in your pocketbook or briefcase. Then look around you ...to the skies. All *Personal Communication* products that you use in your practice (and costing more and more) require a finite real estate infrastructure that is expanding *geometrically*. The need for new *antenna sites* has exploded in recent years to where you'd be hard pressed to view any horizon without spotting these facilities, sometimes without knowing that they are even there. This live, *optional*, *Specialized Property Skill Series*® CE course is a supplement to our popular 6-hour *Licensee's Guide to Property Descriptions* (E-0504). It is provided FREE to any licensee having a 2008 transcript for this 6-hour course. We may now provide 8-hours of CE by combining our 6-hour course with this stand-alone 2-hour course. In addition, a 2-hour CE is often necessary to round out elective credits when meeting license renewal requirements in Idaho. *Vertical Real Estate* is the first of additional 2-hour CE offerings being developed addressing *Specialized Property* subjects e. g. cemeteries, kiosks, schools, churches, casinos, as well as the listing and selling of various *licenses* and *franchises*.

FREE DATA DISK & (320 Page) Manual providing software, industry resources, and "how to" information to sharpen your *Real Estate* practice by facilitating *vertical real estate ANTENNA SITING* as a *specialized property*.

Brief Course Outline

- ✓ Industry Assessment – (*White Paper*)
- ✓ What is a *Specialized Property*
- ✓ **WiMAX** may need 5000 *new* sites
- ✓ Leveraging *Real Estate Skills* for Siting
- ✓ Who are your **Clients**?
- ✓ Who are your **Customers**?
- ✓ Who are the Consultants & Investors?
- ✓ **NIMBY's** abound
- ✓ Siting Accommodations
- ✓ Business & Application Models
- ✓ Regulatory Environment
- ✓ Federal Communications Commission **FCC**
- ✓ Federal Aviation Administration **FAA**
- ✓ Applied Zoning & Code Policies
- ✓ Setbacks, fall zones, loading, and **safety**
- ✓ The Site: **Agency Agreement**
- ✓ The Site: **Licensee Agreement**
- ✓ **ASOG** Site Guide provided ISBN 9667428-0

Where: **North Idaho Real Estate Academy**
1710 N. 4th Street, Suite 105
Coeur D Alene, Idaho 83814

When: **Check For Dates**

Instructor: **John S. Hollar Jr., BS/BA, MBA**
Idaho Broker, IREC Instructor & P **REEA**

Tuition: **Student fee \$19.00 (2-CE Hours)**

Tuition Waived for all licensees who have attended our **6-HOUR course (E-0504)** *Licensee's Guide to Property Descriptions*

Register: Idaho Approval **E- 0688**
208-664-1898 or

<http://nireaonline.com/register.htm>